

SUPERCHARGE YOUR DATA CENTER MODERNISATION STRATEGY



ADD FLEXIBILITY, CUT COSTS AND ACCELERATE TIME TO VALUE

1 TIME TO EVOLVE

Flexibility, resourcefulness and a low cost-base are essentials in today's evolving IT environment. But traditional infrastructure can be expensive and time consuming to modernise. Organisations need another way to streamline spend, incorporate agile working, and enable enhanced customer and employee experiences.

TIME TO TRANSFORM

79% of organisations are reinventing their business models

90% recognise the need for more agile IT infrastructure

94% face barriers to transformation

2 BUSINESS AS USUAL ISN'T WORKING

Legacy infrastructure restrictions can hinder the needs of a rapidly evolving business environment:

PROJECT LAGS	MISMATCHED MANUFACTURERS	COMPLICATED ASSEMBLY
<p>High expenditure and delays due to complex concept-to-commission processes can't support agile teams.</p>	<p>Diversity of vendors, without a single point of contact, creates scheduling difficulties and increased administrative costs.</p>	<p>Huge amount of packaging waste and the lack of exact delivery dates causes serious issues for colocation sites.</p>
INTEGRATION CHALLENGES	RIGID PRICING	
<p>Systems from different vendors are not pre-tested or configured before they arrive. Parts may be missing or damaged.</p>	<p>A lack of flexible multi-vendor pricing models are built to suit suppliers, not your organisation.</p>	

3 THERE IS A BETTER WAY

Computacenter and Dell Technologies specialise in co-delivering deployment services to source technology:

- AT ANY SCALE**
- PRECONFIGURED**
- TESTED**
- READY TO GO**

90% REDUCTION IN LEAD TIME

10 DAYS FOR END-TO-END INTEGRATION

"A DATA CENTER CAN HOLD BACK OR ACCELERATE CHANGE. ORGANISATIONS THAT FAIL TO PRIORITISE DATA CENTER MODERNISATION RISK BEING LEFT BEHIND."

Mark Molyneux, CTO Business Development, Dell Technologies



4 SPEED AND SIMPLICITY AS STANDARD

The modular Rapid Data Center Deployment (RDD) service:



- Provides **defined blueprints**
- Consolidates vendors** across geographies
- Removes the need for **packaging disposal**
- Configures, tests and integrates systems** before they are shipped
- Delivers everything in one shipment**
- Includes **reliable delivery** to colocation sites
- Addresses **sustainability** concerns

Plus optional extras such as:

- Export and import customs clearance
- Software pre-load services
- Ongoing maintenance support from Computacenter



"FAST, DYNAMIC SOURCING IS NOT JUST ABOUT REDUCING LEAD TIME. BY COMBINING AUTOMATION SKILLS WITH THE CAPABILITIES OF OUR INTEGRATION CENTERS, WE ALSO HELP BUSINESSES ANTICIPATE DEMAND AND EVOLVE ACCORDINGLY."

Graeme Sinclair, Solution Architect, Computacenter



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THE COMPUTACENTER DIFFERENCE

- 40-year track record, specialising in large enterprises and public sector customers
- 25 million products shipped annually to 100+ countries
- Large integration centers in Europe, the UK and US
- Scalable service from a single system up to hundreds of racks
- More than 200 vendor accreditations, and 10,000 technical certifications



Computacenter and Dell Technologies

30 years in partnership

Partner of the year
3 consecutive years, Computacenter named Dell Technologies UK partner of the year

A-grade partnership
Computacenter holds the 'top' Titanium Black status partnership ranking from Dell Technologies

DISCOVER MORE

If you'd like to find out more about how Computacenter and Dell Technologies can support your data center modernisation strategy, please contact your Computacenter Account Manager, [visit our dedicated page](#) or email enquiries@computacenter.com

www.computacenter.com