

A STABILIZED NETWORK AVOIDS THE HEAVY COST OF ALL NEW INFRASTRUCTURE

OBJECTIVE:

A robotics warehouse automation company builds and operates automated warehouse systems for clients in the United States and Canada, using artificial intelligence in its software. They service customers like Wal-Mart, Albertsons and Target. The customer was looking for help with CBRS and stabilizing their network infrastructure. They needed a standardized solution better management of supply chain issues.

SOLUTION:

Computacenter was able to provide the customer with a roadmap to stabilize their network infrastructure that avoided the cost of all new architecture. We created a standardized, predictable bill of materials that was easier for the customer to manage. Everything went through Computacenter, so they now only had one vendor to manage, while our team managed the numerous vendors involved in their products.

OUTCOME:

The customer saw success with Computacenter in one area, and quickly expanded their services engagements to include more partnership opportunities. After we solved their network problem, they quickly saw us as a trusted partner and we were able to minimize hardware delays with our warehousing capabilities.

Additionally, our end-to-end project plans increased deployment speed and standardized their technical documents. The customer now has a single dashboard where they can track all aspects of all of their programs.